

## Features Comparison of Demand Forecasting Solutions

	Particulars	Forecast Pro (Desktop)	Planamind (cloud)	Microsoft Excel	SAP APO / DP
Forecasting Methods	No. of Exponential Smoothing Models	12	12	Manual	4
	ARIMA	Yes	Yes	No	No
	Intermittent(Croston)	Yes	Yes	No	Yes
	Moving Averages	Yes	Yes	Yes	Yes
	Simple Models - SALY, Growth etc	Yes	Yes	Yes	Yes
	Regression	No	Yes, through BI	Yes	No
	Expert Selection	Yes	Yes	No	No
	Ability to change expert selection model	Yes	Yes	No	NA
New Products	Top Down / Bottoms up forecasting	Yes	Yes	No	Yes
	By Analogy	Yes	Yes	No	No
Data cleansing	Bass diffusion	Yes	No	No	No
	Outlier detection and correction assistance	Yes	Yes	Detection Only	Yes
Overrides	Events marking & scenario analysis	Yes	Yes	No	Manual history correction
	Manual override ability	Yes	Yes	Yes	Yes
	Role based override facility and restriction	No	Yes	No	No
	Disaggregation of overrides	Yes	Yes	No	No
	Manual override excel upload	Yes	Yes	NA	Yes
Hierarchy	Comments for overrides	Yes, but optional	Yes, and mandatory	Yes, but optional	No
	No of levels permitted	15	10	Any	Not Known
	Hierarchy change on the fly	Yes	Yes	No	No
S&OP	Mathematical calculations	Yes	No unless using Macros	Yes	using macros
	Time bound S&OP process assistance	No	Yes	No	No
Reports	Collaboration	Thru collaborator license and server installation	Online access for all users	Manual	No
	Forecast Report downloadable to excel	Yes	Yes	Yes	Yes
	Override Report	Yes	Yes	Yes	No
	Outliers Report	Yes	Yes	Yes	Yes
	Exception reports	Standard package	Customisable in BI	Yes	No
	Forecast vs Actual reports	Yes (Static)	Yes (Drill downable)	Yes (Static)	No
	Customized Reports	No	Yes	Yes	No
	Dashboards Facility	No	Yes	No	No
	Calculations & Analytics	Limited	Advanced calculations & analytics in BI	Limited	No
	Business Intelligence Platform	No	Microsoft Power BI	No	No
Data	Mobile App for reports	No	Yes	No	No
	Historical sales data upload	Excel, ODBC	Excel, ODBC	Excel	ERP
	Additional data upload - stock, plan etc	Yes	Yes	Yes	ERP
	Data storage	Local	Cloud service	Local	ERP
Implementation	Background forecast run and notification	No	Yes	No	Yes
	Implementation Time	Plug & Play	Plug & Play (BI customization may require designing time)	None	36 weeks min
	Internal IT dept Intervention requirement	Only for server installation, if required	Only for ERP connectivity, if required	No	High
	Machine requirement	Windows with 8GB RAM	No specific requirement	Standard	SAP configuration

For further enquiries, demo and trials please write to [hello@anamind.com](mailto:hello@anamind.com)